

1. OBJECTIVE

To support the state government's targets towards increasing more competent local Terengganu Bumiputera vendors in order to be;

- Preferred Vendor on certain category for EPIC.
- More competitive in the open market after graduation from the EVDP.
- To ensure sustainable supply of good and services from the selected vendors to EPIC Group.

2. MANDATORY CRITERIA TO APPLY

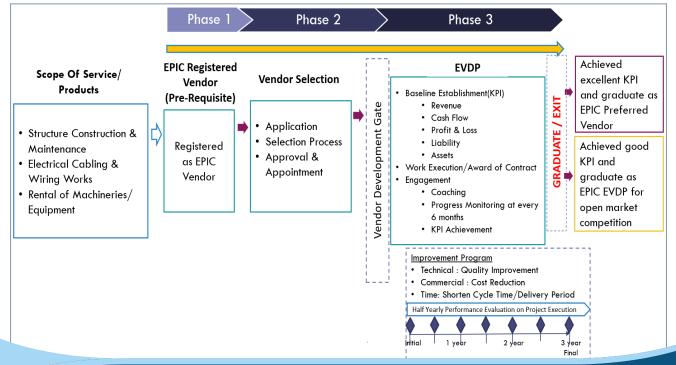
- EPIC's registered vendor
- Having registered with EPSC Code for scope of works as per EVDP.
- Local Bumiputera and company registered address in Terengganu.
- Company status shall be Sdn Bhd or Enterprise, registered with Company Commission of Malaysia (CCM).
 - Note: Enterprise company shall upgrade to Sdn Bhd within 6 months after award

3. EVDP MODEL



		To develop sustainable, competitive and high performing Local Terengganu Bumiputera vendors via structured programs.		
BRIEF INFO				
What	:	EPIC's vendor Development Program suitable for EPIC and SBU operation		
Why	:	To support selected local Terengganu bumiputra vendor(s) through reducing their operational gap in order to grow and be more competitive in the open market		
Who	:	Eligible to Terengganu Bumiputra registered vendors with product and service code for scope of works as per EVDP program and who are meeting mandatory criteria		
Where	:	EPIC and SBU		
When	:	Start in Qtr1 2022 for 3 years program for each in-take		
How	:	 ✓ Vendor submit application but subject to screening process and requirement ✓ Vendor need to provide data for key performance monitoring ✓ EPIC will monitor performance regularly i.e. every 6 months ✓ EPIC will provide guidance, coaching and training to vendor as when required 		

4. FRAMEWORKS OF EVDP PROGRAM





5. SCOPE OF WORKS UNDER EVDP PROGRAM

VDP #	DESCRIPTION	REQUIREMENT	# VENDOR	DURATION
VDP01	Panel Contractor for Warehouse/ Building Maintenance < RM1mil	 Valid EPIC vendor registration with EPSC Code ES0203 - New Building & Structure Construction / ES0211 - General Structural / Building Maintenance, Repairs & Upgrading Works Local Bumiputera, registered address in Terengganu Company status is Sdn Bhd or Enterprise CIDB G3 and below, CIDB Code: B01 - Sistem konkrit pasang siap/ B02 - Sistem kerangka keluli / B04 - Kerja am bangunan/ CE24 - Struktur kejuruteraan awam 	3	3 years
VDP02	Panel Contractor for Road and Pavement Construction & Maintenance	 Valid EPIC vendor registration with EPSC Code ES0220 - Road & Pavement Construction & Maintenance Local Bumiputera, registered address in Terengganu Company status is Sdn Bhd or Enterprise CIDB G3 and below, CIDB Code: CE01 - Pembinaan jalan dan pavemen 	1	3 years
VDP03	Panel Contractor for Toilet Amenities Maintenance	 Valid EPIC vendor registration with EPSC Code ES0203 - New Building & Structure Construction / ES0211 - General Structural / Building Maintenance, Repairs & Upgrading Works Local Bumiputera, registered address in Terengganu Company status is Sdn Bhd or Enterprise CIDB G3 and below, CIDB Code: B01 - Sistem konkrit pasang siap/ B02 - Sistem kerangka keluli / B04 - Kerja am bangunan/ CE24 - Struktur kejuruteraan awam 	1	3 years
VDP04	'Pilot Run' Contractor for 'Green Tech' on rental machineries – Prime Mover	 Valid EPIC vendor registration with EPSC Code ES1208 - Rental of Lorry And Prime Mover Local Bumiputera, registered address in Terengganu Company status is Sdn Bhd or Enterprise Fully-owned on the machinery 	1	5 years
VDP05	'Pilot Run' Contractor for 'Green Tech' on rental machineries - Forklift	 Valid EPIC vendor registration with EPSC Code ES2602 - Material Handling: Rental of Forklift Local Bumiputera, registered address in Terengganu Company status is Sdn Bhd or Enterprise Fully-owned on the machinery 	1	5 years

6. PROGRAM DURATION

- The duration for each in-take of this program is
 - ✓ Thirty-six (36) months or six (6) semesters for VDP01, VDP02, VDP03 and VDP05
 - ✓ Sixty (60) months or ten (10) semester for VDP04

7. HOW TO APPLY

- · Application can be made by submitting the completed application form
- The form can be obtained at EPIC Group website (<u>www.epicgroup.com.my</u>)
- Completed form and all relevant documents must be e-mailed to evdpsecretary@epicgroup.com.my

8. SELECTION AS EVDP VENDOR

 Only vendor who qualified at Screening Stage 1 (Mandatory Criteria), Screening Stage 2 (General Criteria) and Screening Stage 3 (Operational Gap) will be shortlisted for approval as EVDP vendor.

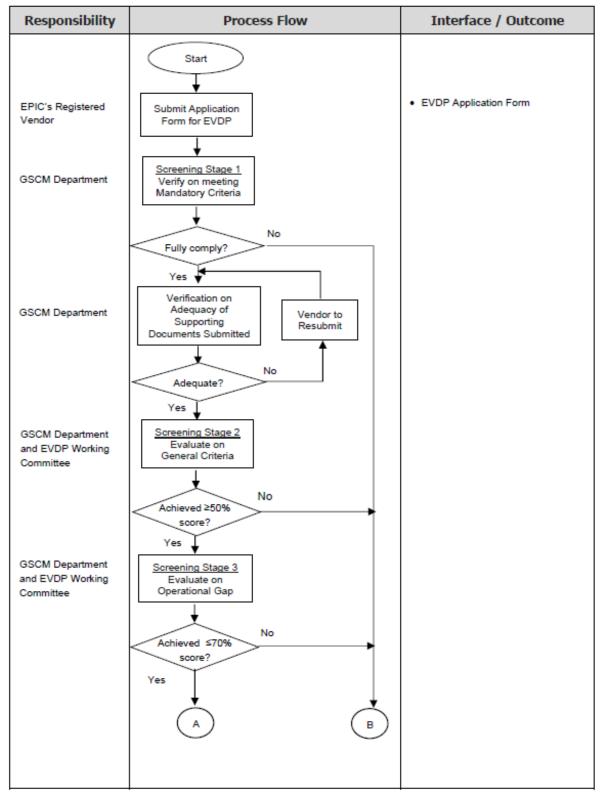
ANY QUERY, PLEASE CONTACT

GROUP SUPPLY CHAIN MANAGEMENT (GSCM), EASTERN PACIFIC INDUSTRIAL CORPORATION BERHAD TEL: +609-860 2222 EMAIL: evdpsecretary@epicgroup.com.my



EVDP PROCESS FLOW

A. During Application Process





EVDP PROCESS FLOW

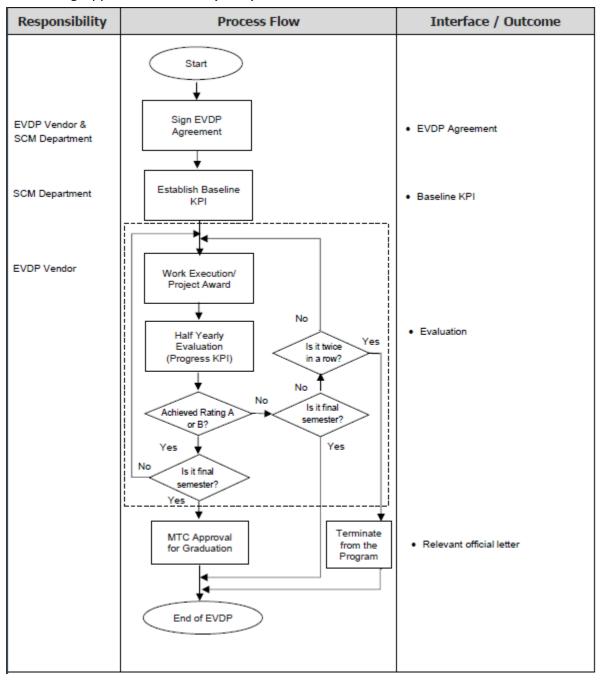
A. During Application Process (cont.)

Responsibility	Process Flow	Interface / Outcome
GSCM Department and EVDP Working Committee	A List of Potential Candidate MTC Approved? No Notify Applicant	List of Potential EVDP Candidate
GSCM Department	Yes Appointment as EVDP vendor	EVDP Appointment Letter



EVDP PROCESS FLOW

B. During Application Process (cont.)





FREQUENTLY ASKED QUESTION

- 1. What are the benefits of being EVDP vendor?
 - EVDP vendor can grow further and be ready to participate in open market through;
 - Periodical review on their operational gap and improvement needed.
 - Intervention and 'coaching' by EPIC's team as when required.
- 2. If I am not meeting the mandatory criteria, can I submit my application form? You can submit your application, but it will be filtered at Screening Process Stage 1.
- 3. My company status is Enterprise. Can I apply for this program? Yes. However, Enterprise company shall upgrade the company status to Sdn Bhd, within six (6) months after joining this program.
- 4. What is the program duration?

The duration for each in-take of this program is either thirty-six (36) months or sixty (60) months, depends on EVDP scope. Every six (6) months, your performance through progress KPI will be evaluated and monitored.

5. Can I quit in the middle of the program?

Yes, but your privilege as EVDP vendor will be revoke accordingly.

- 6. What is the consequences if my company did not perform or meet KPI setting during every six (6) months monitoring period? You are given 2nd change to improve and close the gap. If no improvement made during next evaluation period, you will be terminated from the EVDP program.
- 7. If my company is terminated from EVDP program, can I still be considered as EPIC vendor? Yes. You are still in the registered vendor list, but you have to participate in competitive tender of RFQ for future job.
- 8. Can I apply EVDP program for other scope of works which are not stated in the scope of work for EVDP? No. EVDP program is on selected scope of work only.
- 9. How can I know when is other scope of work available for EVDP application? We will update the information in our website from time to time. You may refer to our website for any updates.
- 10. Do I need to pay any entrance fee to EPIC? There is no entrance fee for the program. You may need to pay to 3rd party training provider if it is applicable or required.
- 11. What happens if I'm not accepted into the program? Applicants that are not selected will be notified through email.
- 12. I still have some questions, whom should I contact? Please email <u>evdpsecretary@epicgroup.com.my</u> with all additional questions.